

AIA Specified Protection Plan Promotional Offer for Citigold Private Client, Citigold, Citi Plus, Citi Priority, Citibanking, Citibusiness, Citi Commercial Bank or Citi Credit Card Customers

From 1 April 2021 to 30 June 2021¹, Citigold Private Client, Citigold, Citi Plus, Citi Priority, Citibanking, Citibusiness, Citi Commercial Bank or Citi Credit Card customers² who have successfully applied for the below specified protection plans through Citibank and fulfilled the program requirements stated in the Terms and Conditions below can enjoy a premium refund offer.

Premium Refund Offer³ for Specified Protection Plan:

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	Premium Refund (for each eligible policy)				
	Same policyholder successfully applied for				
Specified Protection Plan	One or more policies of the same specified protection plan stated on the left	Two policies of different specified protection plans stated on the left	Three or more policies of different specified protection plans stated on the left	Exclusive Offer for Serving Civil Servants, Serving Non-civil Servants Employed by the Hong Kong Government and their Families*	
AIA Voluntary Health Insurance Standard Scheme (including AIA Vitality series) ^	2.5 Months			N/A	
AIA Voluntary Health Insurance Prime Scheme (including AIA Vitality series) ^	2.5 MOTHERS			Extra 1 Month	
Expert Term Life Plan / Supplementary Contract (Including AIA Vitality series)#	N/A	3 Months	4 Months	N/A	
Wisdom Term Life Plan / Supplementary Contract (Including AIA Vitality series)#	N/A			N/A	

Remarks:

- If the same policyholder has successfully applied for more than 1 policies of the same plan, the total number of different products will only be counted as one. For premium refund examples, please refer to Appendix 1.
- The product information in this material does not contain the full terms of the products. For details of the product features, terms and conditions, exclusions and key product risks, you may refer to the product brochure and policy contract of relevant products.

Enhanced Offer

Eligible Customers² who have submitted their applications through telephone, Citi Live Chat or online channels and successfully applied for the above specified protection plans from 1 April 2021 to 30 June 2021 (based on the application date) will enjoy an extra 0.5 month premium refund.

The maximum premium refund for each relevant New Policy³ is up to 4.5 months.

[^]These plans can only be purchased through Citibank as basic plan.

[#]These plans can be purchased through Citibank as a basic plan or as a rider.

^{*} Each insured person of AIA Voluntary Health Insurance Prime Scheme is entitled to one <u>free medical check-up</u> in the second policy year, no matter whether the insured person has made any claims before. Terms and conditions apply. If the insured person is entitled to no claim medical check-up services as well as the above-mentioned free medical check-up in the same policy year under the same product, the medical check-up at a higher price will be offered.



Please contact any Citibank staff or call AIA Citibank Customer Hotline at (852) 2232 8808 for details.

Terms and Conditions:

- 1. This promotional offer starts from 1 April 2021 to 30 June 2021, both dates inclusive ("Promotion Period").
- 2. This promotional offer is only applicable to Citigold Private Client, Citigold, Citi Plus, Citi Priority, Citibanking, Citibusiness, Citi Commercial Bank or Citibank Credit Card customers ("Eligible Customers") who have successfully applied for the New Policy (refer to Clause 3 below) via Citibank (Hong Kong) Limited.
- 3. Premium Refund Offer

This offer is only applicable to the basic plan of AIA Voluntary Health Insurance Standard Scheme (including AIA Vitality series) and AIA Voluntary Health Insurance Prime Scheme (including AIA Vitality series), the basic plan and rider of Wisdom Term Life Plan/ Supplementary Contract (including AIA Vitality series) and Expert Term Life Plan/ Supplementary Contract (including AIA Vitality series) (each, "relevant New Policy") that are:

- i. successfully submitted and applied for during the Promotion Period (based on the application date); and
- ii. issued on or before 31 August 2021.
- 4. The Exclusive Offer for AIA Voluntary Health Insurance Prime Scheme is only applicable for serving civil servants, serving non-civil servants employed by the Government and their families*.
 - * "Family" means the officer's spouse and children (including children of divorced/legally separated officers, step-children, adopted children and illegitimate children) who are unmarried and under the age of 21. In the case of children aged 19 or 20, they must also be in full time education or in full time vocational training, or dependent on the officer as a result of physical or mental infirmity.

5. Enhanced Offer

Eligible Customers who have submitted their applications through telephone, Citi Live Chat or online channels and successfully applied for the relevant New Policy during the Promotion Period (based on the application date) will enjoy an extra 0.5 month premium refund from Enhanced Offer.

- 6. The maximum refund for each relevant New Policy is capped at 4.5 months.
- 7. This promotional offer is not applicable to those plan change cases (basic plans or riders, if applicable) from other insurance plans to the relevant New Policy.
- 8. Each holder of the relevant New Policy can only enjoy the Premium Refund Offer (with or without the Exclusive Offer and/or Enhanced Offer) once during the Promotion Period. The Premium Refund Offer will not be available in conjunction with other AIA premium refund offers. If the relevant New Policy is eligible for more than one AIA premium refund offers, holder of the relevant New Policy will be entitled to the promotional offer with higher refund.
- 9. Each insured person of AIA Voluntary Health Insurance Prime Scheme who has attained age 2 at the first policy anniversary, is entitled to one free medical check-up service in the second policy year, no matter whether he/she has made any claims before (if the insured person is entitled to more than 1 medical check-up service in the same policy year under the same product, the medical check-up with higher price will be offered). The check-up includes a blood test and urine test. AIA will send the redemption letter for the medical check-up service within the second policy year.
- 10. The calculation of the premium refund is only applicable to the standard premium and extra premium due to underwriting (if any) of the relevant New Policy. Apart from the premium of the relevant New Policy, the premiums of all other basic plan(s) and/ or rider(s) and levy will not be applicable for calculating the premium refund.
- 11. If the policy date of a New Policy is earlier than its application date, the first premium refund may be available beyond the next premium due date after the first policy anniversary.
- 12. Holder of one or more policies of the <u>SAME</u> specified protection plan (as set out in the table on page 1) will be entitled to a premium refund for each relevant New Policy equivalent to a maximum of 4 months of the relevant New Policy's annualized premium at the end of the first policy year. Holder of two or more policies of <u>DIFFERENT</u> specified protection plan (as set out in the table on page 1) will be entitled to a premium refund for each relevant New Policy equivalent to a maximum of 2 months of the relevant New Policy's annualized premium at the end of the first policy year; and will be entitled to the balance of the premium refund for each relevant New Policy at the end of the second policy year. The refund will be used for settlement of future premium of the relevant New Policy only, withdrawal of the premium refund is not allowed. Moreover, the relevant New Policy should remain in force from the issue date to the time of premium refund. Otherwise, the refund will be forfeited.



- 13. If holder of the relevant New Policy is entitled to any extra premium refund, the total number of different products should remain unchanged from the issue date to the time of premium refund. Otherwise, the extra premium refund will be forfeited.
- 14. Calculation of the premium refund for the relevant New Policy:

Monthly = monthly premium x 1 x tota Quarterly = quarterly premium ÷ 3 x tota		Premium refund calculation method*
		= monthly premium x 1 x total number of month of premium refund
		= quarterly premium ÷ 3 x total number of month of premium refund
		= semi-annual premium ÷ 6 x total number of month of premium refund
	Annually	= annual premium ÷ 12 x total number of month of premium refund

^{*} The premium refund is calculated by the payment of the first modal premium of the relevant New Policy at policy issue.

- 15. This promotional offer is not applicable to applicants who submitted applications before the Promotion Period but withdrew the applications or cancelled the policies issued and then re-applied for the same product again within the Promotion Period.
- 16. AIA Voluntary Health Insurance Standard Scheme (being the Standard Plan under Voluntary Health Insurance Scheme ("VHIS")) provides the basic standardised features for insured, while AIA Voluntary Health Insurance Prime Scheme (being the Flexi Plan under VHIS) is one of those that generally provide all protection under a Standard Plan and at the same time provide enhanced protection for the insured.
- 17. This leaflet contains general information only. It does not constitute any offer and/ or insurance product recommendation. Customers must complete the Financial Needs Analysis before applying for any insurance product. For detailed features, terms, conditions and exclusions of the relevant specified insurance products, please refer to the relevant product brochure(s) and policy provision(s). For detailed features, terms and conditions of AIA Vitality, please refer to aiavitality.com.hk.
- 18. This document containing the Premium Refund Offer will form part of the policy contract if the Terms and Conditions of the Premium Refund Offer have been fulfilled as agreed upon and the relevant New Policy is issued and/or the relevant supplementary contract becomes effective (where applicable).
- 19. AlA reserves the right to change any terms and conditions of this promotion without advance notices. All promotional offers are valid only when the insurance products under promotion are available for application. In the event of any disputes, AlA's decision shall be final and conclusive.
- 20. You may claim for tax deduction only on the paid premiums of certified plans under the Voluntary Health Insurance Scheme, whereas the premium refund are excluded from tax deductions. For details on tax deductions, please visit www.vhis.gov.hk or www.ird.gov.hk and consult your own tax and accounting advisors for tax advice.
- 21. The purpose of this document is for reference only and shall not be construed as tax advice nor is this document intended to constitute any professional advice, view, attitude, position or opinion provided by AIA. AIA expressly disclaims all warranties of any kind and fitness for a particular purpose in connection with the information contained in this document. AIA do not accept, assume or undertake any legal responsibility to any person or entity for any loss or damage of whatever nature (direct, indirect, consequential or otherwise) whether arising in contract, tort or otherwise, from the use of or reliance on the information contained in this document. AIA and its intermediaries do not provide tax or accounting advice and you should consult your own tax and accounting advisors for any tax advice.
- 22. This promotional offer is offered by AIA. Citibank (Hong Kong) Limited shall not be responsible for any of the same.
- 23. This promotion material is for distribution in Hong Kong only.

"AIA", "AIA Hong Kong", "the Company" or "we" herein refers to AIA International Limited (Incorporated in Bermuda with limited liability).





Appendix 1: Specified Protection Plan Premium Refund Examples

Example 1:

Policy	Product	Total No. of Different Products	Premium Refund
1	AIA Voluntary Health Insurance Standard Scheme	1	2.5 months

Note: Total no. of different products = 1, the policy is eligible for 2.5 months premium refund.

Example 2: Same policyholder successfully applied for:

Policy	Product	Total No. of Different Products	Premium Refund
1	AIA Voluntary Health Insurance Standard Scheme	0	3 months
2	AIA Voluntary Health Insurance Prime Scheme	2	3 months

Note: Policy 1 and 2 are different products. Total no. of different product = **2**, each policy is eligible for **3** months premium refund.

Example 3: Same policyholder successfully applied for:

ı	Policy	Product	Total No. of Different	Premium Refund
			Products	
	1	AIA Voluntary Health Insurance Standard Scheme		4 months
	2	AIA Voluntary Health Insurance Prime Scheme	3	4 months
ſ	3	Expert Term Life Plan		4 months

Note: Policy 1, 2 & 3 are different products. Total no. of different product = **3**, each policy is eligible for **4** months premium refund.

Example 4: Same policyholder successfully applied for:

Policy	Product	Total No. of Different	Premium Refund
		Products	
1	AIA Voluntary Health Insurance Standard		2.5 months
	Scheme – AIA Vitality series	1	
2	AIA Voluntary Health Insurance Standard	l l	2.5 months
	Scheme – AIA Vitality series		

Note: Policy 1 and 2 are the same product. Total no. of different product = **1**, each policy is eligible for 2.5 months premium refund.

Example 5: Same policyholder successfully applied for the following through telephone, Live Chat or online channels:

Policy	Product	Total no. of Different Product	Premium Refund
1	AIA Voluntary Health Insurance Standard Scheme	2	3.5 months
2	AIA Voluntary Health Insurance Prime Scheme	2	3.5 months

Note:

- Policy 1 and 2 are different products. Total no. of different product = 2, each policy is eligible for 3 months premium refund.
- Since all 2 policies are applied <u>through telephone</u>, <u>Citi Live Chat</u>, <u>or online channels</u>, each policy will entitle to an <u>extra 0.5 month</u> premium refund, i.e. total premium refund is <u>3.5 months</u>.

Remarks:

The above examples are only meant to illustrate the premium refund calculation under different scenarios. For products eligible for sale in different e-platforms, please refer to such e-platforms latest information released.



AIA 指定保障計劃推廣優惠

<u>- Citigold Private Client,Citigold,Citi Plus,Citi Priority,Citibanking,Citibusiness ,Citi</u> Commercial Bank 客戶或 Citi 信用卡客戶

於 2021 年 4 月 1 日至 2020 年 6 月 30 日期間 ¹·Citigold Private Client·Citigold·Citi Plus·CitiPriority·Citibanking·Citibusiness·Citi Commercial Bank或Citi信用卡客戶 ²透過花旗銀行成功申請新以下指定保障計劃產品及符合以下有關計劃之條款及細則·可享保費推廣優惠。

指定保障計劃保費回贈推廣3:

旧化小件可则小具口格	 保費回贈(每張合資格保單)				
	同一保單持有人成功投保				
指定保障計劃	左列任何1種指定 保障計劃的一份或 多份保單	左列任何 2 種不同的 指定保障計劃的兩份 或更多份保單	左列任何 3 種或多種 不同的指定保障計劃 的三份保單	在職公務員、政府聘 用的在職非公務員及 他們的家屬*尊享優惠	
AIA 自願醫保標準計劃 (包括 AIA 健康系列) ^		3 個月	4 個月	不適用	
AIA 自願醫保尊尚 計劃 (包括 AIA 健 康系列) ^	2.5 個月			額外 1 個月	
尊誠定期壽險計劃 / 附加契約 (包括 AIA 健康系列)#	不適用			不適用	
摯誠定期壽險計劃 /附加契約 (包括 AIA 健康系列)#	不適用			不適用	

註:

- 如同一保單持有人成功投保多於一張相同種類的保單,保單種類的總數只會算作一種。有關保費回贈例子說 明,請參閱附錄 1。
- 在此文件中的產品資料並不包含保單的完整條款,有關產品特點、條款及細則、不保事項及主要產品風險之 詳情,請參閱相關產品之產品簡介及保單契約。
- ^ 此計劃只可以透過花旗銀行以基本計劃形式投保。
- # 此計劃可以透過花旗銀行以基本計劃形式獨立投保或作附加契約。
- *每名受保人可於第 2 個保單年度享有一次**免費醫療檢查服務**,無論受保人曾否提出索償。優惠受條款及細則約束。如受保人於同一保單年度內就同一產品享有無**索償醫療檢查服務及免費醫療檢查服務**,將可享價值較高之醫療檢查。

升級優惠

合資格客戶²於 2021 年 4 月 1 日至 2021 年 6 月 30 日內透過電話、Citi Live Chat 或網上渠道成功申請及遞交(根據申請日期)上列指定保障計劃,可獲得額外 0.5 個月保費回贈。

每張合資格的相關新保單 3 最高可達 4.5 個月保費回贈。



請即聯絡任何花旗銀行職員或致電友邦保險花旗銀行客戶專線(852) 2232 8808 瞭解詳情。

條款及細則:

- 1. 推廣優惠由2021年4月1日至2021年6月30日·包括首尾兩天 (「推廣期」)。
- 2. 此推廣優惠只適用於Citigold Private Client · Citigold · Citi Plus · Citi Priority · Citibanking · Citibusiness, Citi Commercial Bank或Citibank 信用卡客戶 ("合資格客戶") · 並透過花旗銀行 (香港)有限公司成功遞交新保單 (定義請見以下條款3)申請之客戶。
- 3. 保費回贈推廣

此優惠只適用於AIA自願醫保標準計劃(包括AIA健康系列)及AIA自願醫保尊尚計劃之基本計劃 (包括AIA健康系列)、尊誠定期壽險計劃/附加契約(包括AIA健康系列)及摯誠定期壽險計劃/附加契約(包括AIA健康系列)之基本計劃及附加契約,而該計劃(每張「相關新保單」):

- i. 須於推廣期內成功遞交及申請(根據申請日期);及
- ii. 於2021年8月31日或之前繕發。
- 4. AIA自願醫保尊尚計劃尊享優惠只適用於在職公務員、政府聘用的在職非公務員及他們的家屬*。
 - * 「家屬」指有關人員的配偶及未滿21歲的未婚子女(包括父母已離婚/依法分居子女、繼子女、領養子女及非婚生子女)。如果子女是19或20歲,則必須正在接受全時間教育或全時間職業訓練,或由於身體衰弱或精神欠妥而倚賴有關人員供養。
- 5. 升級優惠

合資格客戶於推廣期內透過電話、Citi Live Chat或網上渠道成功申請及遞交(根據申請日期)相關新保單,可獲得升級優惠之額外0.5個月保費回贈。

- 6. 每張相關新保單的保費回贈最高上限為4.5個月。
- 7. 此推廣優惠並不適用於由其他保險產品轉換計劃至相關新保單 (基本計劃或附加契約·如適用)。
- 8. 每張合資格之相關新保單持有人於推廣期內只可獲取保費回贈優惠(包括或不包括尊享優惠及/或升級優惠)一次。此保費回贈推廣不可與其他AIA推廣優惠同時使用。如相關新保單符合多於一項AIA保費回贈推廣優惠·相關新保單持有人將獲取金額較高的保費回贈。
- 9. AIA自願醫保尊尚計劃的受保人於第1個保單週年日達2歲,無論他曾否提出索償,可於第2個保單年度享一次免費醫療檢查服務(如受保人於同一保單年度內就同一產品享有多於一次醫療檢查服務,將可享費用較高之醫療檢查)。醫療檢查包括驗血及驗尿。AIA將於第2個保單年度發出有關醫療檢查服務的換領信。
- **10**. 保費回贈之計算只適用於關新保單之標準保費及因核保而需附加之額外保費(如有)。相關新保單保費以外之其他基本計劃及/或附加契約之保費及保費徵費·均不會被納入於計算保費回贈金額之內。
- 11. 如新保單之保單日期早於申請日期,首次保費回贈可能會安排後於首個保單週年日後的下一期保費到期日。
- 12.任何相同指定保障計劃 (如第一頁的表中所列)的一份或多份相關新保單持有人於第一個保單年度終結時、每張相關新保單將會獲最多相等於相關新保單的首年年度化保費的4個月保費作為回贈。不同的指定保障計劃(如第一頁的表中所列)的兩份或更多份相關新保單持有人於第一個保單年度終結時、每張相關新保單將會獲最多相等於相關新保單的首年年度化保費的2個月保費作為回贈;每張相關新保單並於第2個保單年度終結時獲餘下所有之保費回贈。保費回贈將會作抵銷相關新保單的未來保費之用,該保費回贈將不可提取。此外,相關新保單須於繕發日至保費回贈時持續生效,方可享有此保費回贈。否則、保費回贈資格將被取消。
- 13. 如相關新保單持有人獲得任何額外之保費回贈,其相關之總產品數目 (以不同之產品計算) 須於繕發日至保費回贈時維持不變,其指定保障計劃方可享有有關之額外保費回贈。否則,有關之額外保費回贈將被取消。



14. 相關新保單保費回贈之計算方法:

繳款方式	保費回贈之計算方法*
月繳	= 月繳保費 x 總保費回贈月份數目
季繳	= 季繳保費÷3x總保費回贈月份數目
半年繳	= 半年繳保費÷6x總保費回贈月份數目
年繳	= 年繳保費÷12x總保費回贈月份數目

^{*} 保費回贈則以相關新保單繕發時的首期保費計算。

- **15**. 此推廣優惠並不適用於在推廣期之前已遞交或已繕發,但其後於推廣期內撤回投保申請或取消保單,並再次投保相同產品計劃之客戶。
- 16.AIA自願醫保標準計劃(屬自願醫保計劃下的「標準計劃」)為受保人提供多項標準化的基本保障·而AIA自願醫保尊尚計劃 (屬自願醫保計劃下的「靈活計劃」)則為受保人在整體上保持「標準計劃」下所有保障之前提下·提供較高的保障。
- 17. 本單張只載有一般資料,並不構成任何銷售建議及/或有關產品之推介。於投保保險產品之前,客戶須完成財務需要分析。所有產品資料只供參考。就有關保險產品特色、內容、條款、細則及不保事項,請參閱相關產品簡介及保單條款。有關「AIA Vitality 健康程式」的內容、條款及細則,請參閱aiavitality.com.hk。
- **18.** 如相關新保單成功繕發及/或相關附加契約成功生效(按情況適用)並符合有關約定的保費回贈推廣條款及細則,則本文件包含的保費回贈推廣亦會構成保單合約之一部分。
- 19.AIA有權隨時更改本推廣活動的條款及細則而毋須另行通知。各推廣優惠均只在推廣保險產品仍然接受投保申請時有效。如對本推廣活動有任何爭議·AIA保留最終決定權。
- 20. 你只可以向自願醫保計劃下的認可產品的已繳保費申請稅務扣減,而保費回贈及保費折扣(如有)不能享有稅務扣減優惠。有關稅務扣減詳情,請參閱www.vhis.gov.hk及www.ird.gov.hk,並向您的稅務及會計顧問徵詢稅務意見。
- 21.此文件僅供參考之用,閣下不應將之視作為任何稅務建議,本文件亦不構成任何友邦香港的專業建議、觀點、詮釋、立場或意見。友邦香港明確表明概不保證所有就此文件資料相關的任何特定用途之形式及適用性。在任何情況下,友邦香港不會就任何人士或團體,因任何性質的使用(包括但不限於任何直接、非直接、延伸或其他使用)該等資料而涉及合約、侵權或其他方式而招致或與之相關的虧損或損失承擔任何法律責任。友邦香港及其中介不會提供任何稅務或會計建議。就任何稅務建議,閣下應諮詢您的稅務和會計顧問。
- 22. 此推廣優惠由AIA提供。花旗銀行(香港)有限公司並不負責任何推廣優惠。
- 23. 此宣傳單張只於香港派發。

「AIA」、「AIA香港」、「本公司」或「我們」是指友邦保險(國際)有限公司(於百慕達註冊成立之有限公司)。



附錄 1: 指定保障計劃保費回贈例子說明

例子 1:

保單	產品	總產品數目(以不同之產品計算)	保費回贈
1	AIA 自願醫保標準計劃	1	2.5 個月

註:產品數目=1,保單可獲2.5個月保費回贈。

例子 2: 同一保單持有人成功投保:

保單	產品	總產品數目(以不同之產品計算)	保費回贈
1	AIA 自願醫保標準計劃	2	3 個月
2	AIA 自願醫保尊尚計劃	2	3 個月

註:保單1及2均為不同之產品,因此總產品數目=2,每張保單可獲3個月保費回贈

例子 3: 同一保單持有人成功投保:

保單	產品	總產品數目(以不同之產品計算)	保費回贈
1	AIA 自願醫保標準計劃		4 個月
2	AIA 自願醫保尊尚計劃	3	4 個月
3	尊誠定期壽險計劃系列		4 個月

註:保單 1、2及3均為不同之產品,因此總產品數目=3,每張保單可獲4個月保費回贈

例子 4: 同一保單持有人成功投保:

保單	產品	總產品數目(以不同之產品計算)	保費回贈
1	AIA 自願醫保標準計劃 AIA 健康系列	1 -	2.5個月
2	AIA 自願醫保標準計劃 AIA 健康系列		2.5 個月

註:保單1及2為相同之產品,因此總產品數目=1,每張保單可獲2.5個月保費回贈。

例子 5: 同一保單持有人成功透過電話、Citi Live Chat 或網上渠道投保:

保單	產品	總產品數目(以不同之產品計算)	保費回贈
1	AIA 自願醫保標準計劃	2	3.5個月
2	AIA 自願醫保尊尚計劃	2	3.5個月

註:

- 保單1及2均為不同之產品,因此總產品數目=2,每張保單可獲3個月保費回贈。
- 由於 2 張保單透過電話、Citi Live Chat 或網上渠道投保,因此每張保單均可獲得額外 0.5 個月保費回贈,即 共 3.5 個月保費回贈。

注意:以上例子旨在說明在不同情況下的保費回贈計算方法。有關在各電子平台實際上可投保之產品,請參考該平台所發放的資料並以其為準。