

# Citibank, N.A. - Hong Kong Branch

**Financial Information Disclosure Statement** 

December 31, 2016

We enclose herewith the Financial Information Disclosure Statement for the year ended December 31, 2016, which are prepared under the Banking (Disclosure) Rules made pursuant to Section 60A of the Banking Ordinance.

Anson Kwok Alternate Chief Executive, Hong Kong March 31, 2017

Income Statement

Figures in US\$ millions	For the year ended December 31, 2016	For the year ended December 31, 2015
Interest income	450	385
Interest expense	(102)	(113)
Net interest income	348	272
Profits arising from dealing in foreign currencies	278	260
Profits on disposal of available-for-sale securities	18	5
(Losses) / profits on securities dealing	(9)	12
Profits / (losses) from other dealing activities	3	20
fee and commission income	350	290
fee and commission expenses	(359)	(5)
Net fees and commission income	(9)	285
Other operating profits / (losses)	11	(36)
Operating income	640	818
Staff costs	(230)	(238)
Premises and equipment expenses	(37)	(12)
Intercompany service fees expenses	(19)	(396)
Custodian charges & clearance fees	(11)	(14)
Others	(82)	(66)
Other operating expenses	(112)	(476)
Operating profit before impairment	261	92
Net charge of impairment losses	(4)	(60)
Profit before taxation	257	32
Taxation	(60)	(3)
Profit after taxation	197	29

# Balance Sheet

Figures in US\$ millions	At December 31 2016	At June 30 2016
Assets		
Cash and balances with banks and other financial institutions	2,888	3,513
Placements with banks and other financial institutions (Note 1)	354	780
Amounts due from overseas offices	15,227	15,107
Trade bills	395	334
Securities held for trading	4,987	5,290
Loans and receivables (Note 2)	20,112	18,762
Available-for-sale securities	4,853	4,475
Other investments	5	6
Fixed assets	7	9
Total Assets	48,828	48,276
Liabilities		
Deposits and balances of banks and other financial institutions	3,513	3,281
Deposits from customers (Note 9)	32,937	34,348
Amounts due to overseas offices	2,990	3,114
Other liabilities	9,388	7,533
Total Liabilities	48,828	48,276

#### ADDITIONAL INFORMATION

Figures in US\$ millions	At December 31 2016	At June 30 2016
-		
1. Placements with banks and other financial institutions		
	<u>Amount</u>	Amount
Maturing between one month and one year	354	780
2. Loans and receivables		
Advances to customers	12,974	13,442
Advances to banks	63	12
Accrued interest and other accounts	7,101	5,341
Less: impairment allowances - collectively assessed	(26)	(32)
Less: impairment allowances - individually assessed		(1)
	20,112	18,762

Starting from 2009, individually assessed impairment allowance for specific remedial credits is maintained at Citibank, N.A. Hong Kong Branch ("the Branch") while, in general, collective impairment allowance of the Branch is still maintained at head office for absorbing all probable credit losses inherent in the bank's portfolio except for commercial banking portfolio.

The impairment allowance is calculated on an individual basis and considers the borrower's overall financial condition, risk rating, loan tenor, prospects for support from any financially responsible guarantors and the realizable value of any collateral. Specific impairment value may also be established for specific remedial credits when the discounted cash flows, collateral value (less disposal costs), or observable market price of the impaired loan is lower than its carrying value.

Figures in US\$ millions	At December 31, 2016		At June 30, 2016	
3. Advances to customers analyzed by industry sector	A == = == = 4	% of advances covered by collateral or	Amount	% of advances covered by collateral or
Gross advances to customers for use in Hong Kong	Amount	other securities	Amount	other securities
Industrial, commercial and financial				
Property development	185	0%	108	1%
Property investment	1.394	27%	1.453	29%
Financial concerns	3,298	82%	3,155	83%
Stockbrokers	2	0%	2	0%
Wholesale and retail trade	343	32%	473	54%
Manufacturing	681	14%	799	24%
Transport and transport equipment	563	0%	542	19%
Recreational activities	7	0%	10	0%
Information technology	366	0%	358	0%
Others	1,327	64%	947	42%
	8,166	_	7,847	
Individuals				
Advances for the purchase of other residential properties	31	100%	39	100%
Others	1,012	100%	1,191	100%
	1,043	=	1,230	
Gross advances to customers for use in Hong Kong	9,209	56%	9,077	57%
Trade finance	1,069	43%	1,287	30%
Gross advances to customers for use outside Hong Kong	2,696	10%	3,078	4%
Gross advances to customers	12,974	45%	13,442	43%
		=		

The above analysis has been classified according to categories and definitions used by the Hong Kong Monetary Authority.

### ADDITIONAL INFORMATION

Figures in US\$ millions At December 31, 20	At June 30, 2016	

# 4. Advances to customers analyzed by geographic area

Advances to customers by geographical area are classified according to the location of the counterparties. After taking into account the transfer of risk, exposures to a single country outside Hong Kong exceeding 10% of the aggregate gross amount of advances to customers are disclosed.

China       2,442       18.82%       2,753       20.48%         5. Overdue advances to customers       Overdue Advances to Customers       % of Gross Advances to Customers       Overdue Advances to Customers       % of Gross Advances to Customers         Advances to customers which have been overdue for periods of: 6 months or less but over 3 months       -       -       -       -       3         1 year or less but over 6 months       -       -       -       1       0.01%       1         Over 1 year       113       0.87%       -       118       0.87%       -         Covered portion of overdue advances to customers       113       0.113       119       0.88%       4			Amount	% of Gross Advances to Customers		Amount	% of Gross Advances to Customers	
Overdue Advances to Customers       % of Gross Advances to Customers       Overdue Advances to Customers       % of Gross Advances to Customers       Overdue Advances to Customers       % of Gross Advances to Customers         Advances to Customers       Other Assets       Other Assets       Other Assets       Other Assets         Advances to customers which have been overdue for periods of: 6 months or less but over 3 months       -       -       -       -       3         1 year or less but over 6 months       -       -       -       1       0.01%       1         Over 1 year       113       0.87%       -       118       0.87%       -         113       0.87%       -       119       0.88%       4		China	2,442	18.82%		2,753	20.48%	
Advances to Customers       Other Assets         Advances to customers which have been overdue for periods of: 6 months or less but over 3 months       -       -       -       -       3         1 year or less but over 6 months       -       -       -       -       1       0.01%       1         Over 1 year       113       0.87%       -       118       0.87%       -         113       0.87%       -       119       0.88%       4	5. (	Overdue advances to customers						
Customers       Customers       Other Assets       Customers       Customers       Other Assets         Advances to customers which have been overdue for periods of:       -       -       -       -       -       3         1 year or less but over 3 months       -       -       -       -       -       3         0 Ver 1 year       113       0.87%       -       118       0.87%       -         113       0.87%       -       119       0.88%       4								
Advances to customers which have been overdue for periods of:       -       -       -       -       3         6 months or less but over 3 months       -       -       -       -       3         1 year or less but over 6 months       -       -       -       1       0.01%       1         Over 1 year       113       0.87%       -       118       0.87%       -         113       0.87%       -       119       0.88%       4								
6 months or less but over 3 months       -       -       -       -       3         1 year or less but over 6 months       -       -       1       0.01%       1         Over 1 year       113       0.87%       -       118       0.87%       -         113       0.87%       -       119       0.88%       4			Customers	Customers	Other Assets	Customers	Customers	Other Assets
1 year or less but over 6 months       -       -       1       0.01%       1         Over 1 year       113       0.87%       -       118       0.87%       -         113       0.87%       -       119       0.88%       4         Covered portion of overdue advances to customers         Uncovered portion of overdue advances to customers       113       119	1		f:					
Over 1 year     113     0.87%     -     118     0.87%     -       113     0.87%     -     119     0.88%     4   Covered portion of overdue advances to customers       Uncovered portion of overdue advances to customers     113     119			-	-	-		-	3
113       0.87%       -       119       0.88%       4         Covered portion of overdue advances to customers       113       119       4         Uncovered portion of overdue advances to customers       -       -       -		•	-	-	-	1		1
Covered portion of overdue advances to customers       113       119         Uncovered portion of overdue advances to customers       -       -		Over 1 year			<u> </u>			
Uncovered portion of overdue advances to customers			113	0.87%		119	0.88%	4
	(	Covered portion of overdue advances to customers	113			119		
<u> </u>	l	Uncovered portion of overdue advances to customers	-			-		
		·	113			119		

The covered portion of overdue advances to customers represents the amount after credit risk mitigation, which consists of guarantee, standby letter of credit, fixed deposits and properties.

After taking into account the transfer of risk, exposures to a single country outside Hong Kong exceeding 10% of the aggregate gross overdue advances to customers are disclosed.

	Amount	% of Gross Advances to Customers	Amount	% of Gross Advances to Customers
North and South America	113	0.87%	118	0.87%

There were no overdue advances to banks as at December 31, 2016 and June 30, 2016.

#### 6. Rescheduled advances to customers

		% of Gross		% of Gross
		Advances to		Advances to
	Amount	Customers	Amount	Customers
Rescheduled advances to customers	-		-	

Rescheduled advances are those advances which have been restructured or renegotiated because of a deterioration in the financial position of the borrower, or because of the inability of the borrower to meet the original repayment schedule. Rescheduled advances to customers are stated net of any advances which have subsequently become overdue for over three months and which are included in overdue advances to customers in Note 5.

There were no rescheduled advances to banks as at December 31, 2016 and June 30, 2016.

# ADDITIONAL INFORMATION

Figures in US\$ millions	At December 31, 2016	At June 30, 2016
7. Impaired advances to customers		

#### a) Impaired advances to customers

	Amount	% of Gross Advances to Customers	Amount	% of Gross Advances to Customers
Overdue advances to customers	113	0.87%	119	0.88%
Rescheduled advances to customers	-	-	-	-
Less: impairment allowances - collectively assessed	-	-	-	-
Less: impairment allowances - individually assessed	-	-	-	-
	113	0.87%	119	0.88%

After taking into account the transfer of risk, exposures to a single country outside Hong Kong exceeding 10% of the aggregate gross impaired advances to customers are disclosed.

		Amount	% of Gross Advances to Customers	Amount	% of Gross Advances to Customers
	North and South America	113	0.87%	118	0.88%
b)	Individually assessed impaired advances to customers	Amount		Amount	
	Gross individually assessed impaired advances to customers Less: impairment allowances - individually assessed	- - -		1 (1) -	
	Collateral held in respect of gross individually assessed impaired advances to	customers:			
	Amount of collateral which has been taken into account in respect of gross individually assessed impaired advances to customers				

Where collateral values are greater than gross advances, only the amount of collateral up to the gross advance was included.

# 8. Repossessed assets

	Amount	Amount
Repossessed assets	4_	1

Assets acquired in exchange for the release in full or in part of the obligations of the borrowers due to restructuring or the inability of borrowers to repay, are recorded as "Other assets" in the statement of financial position at the lower of net realization value and the carrying amount of the asset (net of any impairment allowance), until the assets are realized.

# 9. Deposits from customers

	Amount	Amount
Demand deposits and current accounts	25,657	26,646
Saving deposits	3,573	3,424
Time, call and notice deposits	3,707	4,278
	32,937	34,348

#### ADDITIONAL INFORMATION

	At December 31	At June 30
Figures in US\$ millions	2016	2016

# 10. Non-bank Mainland exposure

The following analysis of non-bank Mainland exposures is based on the categories contained in the HKMA Return of Mainland Activities (MA(BS)20) as submitted to the HKMA by the Branch.

	On-balance sheet exposure	Off-balance sheet exposure	Total	On-balance sheet exposure	Off-balance sheet exposure	Total
1 Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	835	477	1,312	1,424	66	1,490
2 Local governments, local government-owned entities and their subsidiaries and JVs	-	-	-	3	-	3
3 PRC nationals residing in Mainalnd China or other entities incorporated in Mainland China and their subsidiaries and JVs	378	118	496	521	68	589
4 Other entities of central governments not reported in item 1 above	160	278	438	224	281	505
5 Other entities of local governments not reported in item 2 above	4	-	4	-	-	-
6 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	243	8	251	249	15	264
7 Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	1,429	673	2,102	1,377	756	2,133
Tota	3,049	1,554	4,603	3,798	1,186	4,984
Total assets after provision On-balance sheet exposures as percentage of total assets	48,706 6.26%			48,170 7.89%		

#### 11. Foreign currency exposure

The net non-structural foreign currency position (regardless of sign) for each foreign currency which constitutes 10% or more of the total net non-structural positions in all foreign currencies are disclosed.

A	t December 31 2016	At June 30 2016
a) Hong Kong Dollars	2010	2010
Spot assets	16,834	14,948
Spot liabilities	(16,613)	(14,492)
Forward purchases	38,458	33,880
Forward sales	(39,316)	(34,844)
Net long / (short) position	(637)	(508)
b) Chinese Renminbi		
Spot assets	3,132	3,524
Spot liabilities	(3,273)	(3,831)
Forward purchases	98,823	103,261
Forward sales	(98,963)	(103,102)
Net long / (short) position	(281)	(148)

There were no foreign currency structural positions nor net option positions as at the above reporting dates.

# ADDITIONAL INFORMATION

# Figures in US\$ millions

# 12. International Claims

The country-risk exposures in the table below are prepared in accordance with the HKMA Return of the International Banking Statistics. International claims are on-balance sheet exposures to counterparties based on the location of the counterparties after taking into account the transfer of risk. Countries or geographical areas constituting 10% or more of the total cross-border claims are disclosed.

	Banks	Official Sector	Non-bank financial institutions	Non-financial private sector	Others	Total
As at December 31, 2016						
a) Developed countries	18,008	2,465	1,421	1,247	-	23,141
Of which: United States	15,319	1,866	852	315	-	18,352
b) Offshore centres	471	-	1,049	3,416	-	4,936
Of which: Hong Kong SAR	372	-	948	3,133	-	4,453
c) Developing Asia and Pacific	1,367	194	1,278	1,364	-	4,203
Of which: China	699	194	1,243	1,219	-	3,355
<u>As at June 30, 2016</u>						
a) Developed countries	17,718	2,245	1,481	1,387	-	22,831
Of which: United States	15,184	1,876	882	332	-	18,274
b) Offshore centres	1,067	-	1,034	3,595	-	5,696
Of which: Hong Kong SAR	1,045	-	947	3,343	-	5,335
c) Developing Asia and Pacific	1,728	434	1,141	1,786	-	5,089
Of which: China	1,276	434	1,098	1,662	-	4,470

#### ADDITIONAL INFORMATION

Figures in US\$ millions	At December 31 2016	At June 30 2016
13. Off-balance sheet information		
a) Contingent liabilities and commitments		
Contractual or notional amounts		
Direct credit substitutes	830	702
Transaction-related contingencies	104	104
Trade-related contingencies	390	349
Other commitments	11,329	11,231
Others	797	241

Contingent liabilities and commitments are credit-related instruments, the risk involved is similar to the credit risk involved in extending loan facilities to customers. These transactions are, therefore, subject to the same credit application, portfolio maintenance and collateral requirements as for customers applying for loans. The contract amounts represent the amounts at risk should the contract be fully drawn upon and the client default.

13,450

12.627

Since a significant portion of commitments is expected to expire without being drawn upon, the total of the contract amounts is not representative of future liquidity requirements.

#### b) Derivatives

Notional amounts	330,679	331,981
Exchange rate contracts	151,602	172,071
Interest rate contracts	5,444	5,529
Others	487,725	509,581
Fair value assets Exchange rate contracts Interest rate contracts Others	5,559 1,076 	3,025 1,572 <u>149</u> 4,746
Fair value liabilities	5,435	3,041
Exchange rate contracts	1,100	1,593
Interest rate contracts	133	151
Others	6,668	4,785

The above derivatives transactions are undertaken by the Branch in the foreign exchange, interest rate, equity and commodity markets. The notional amounts of these instruments indicate the volume of transactions outstanding and do not represent amounts at risk.

Derivatives are carried at fair value in the balance sheet. Asset values represent the cost to the Branch of replacing all transactions with a fair value in the Branch's favor assuming that all the Branch's relevant counterparties default at the same time, and that transactions can be replaced at the market. Liability values represent the cost to the Branch's counterparties of replacing all their transactions with the Branch with a fair value in their favor if the Branch were to default.

The fair values of the above derivative exposures do not take into account the effects of bilateral netting arrangements.

#### ADDITIONAL INFORMATION

Figures in US\$ millions	For the year ended December 31, 2016	For the year ended December 31, 2015
14. Liquidity ratio		

# The average Liquidity Maintenance Ratio for the period35.57%35.01%

The Banking (Liquidity) Rules ("BLR'), effective on 1 January 2015, signified the implementation of Liquidity Maintenance Ratio ('LMR') for category 2 institution under Basel III liquidity standards in Hong Kong.

Average value of LMR reported is calculated based on the arithmetic mean of the average value of its LMR reported in its liquidity position return, for each month during the reporting period.

# Liquidity Risk Management

The Branch's liquidity risk management process is integrated into the overall Citi liquidity and funding process and liquidity monitoring framework. Liquidity is managed at the Citi-level, the Citibank NA-level, the Country level and the level of Material Legal Entity ("MLE").

Citi policy requires all MLE (which is the level at which the Branch is operating at) to maintain a strong liquidity position and ensure sufficient cash flows to meet all financial commitment and to capitalize on opportunities for business expansion. This includes the Branch's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature, to comply with the statutory liquidity ratio, and make new loans and investments as opportunities arise. The Branch maintains a pool of customer deposits, which made up of current and savings accounts and time deposits. The customer deposits are widely diversified by type and maturity and represent a stable source of funding.

### Policies and Procedures

The Branch has established an Asset and Liability Management Committee ("ALCO"). The ALCO Charter includes the monitoring and control of liquidity and funding. ALCO monitors trends in balance sheet and ensures that any concerns that might impact the stability of the customer deposits are addressed effectively.

It is the responsibility of the Branch's management to ensure compliance with local regulatory requirements and limits set by ALCO. The Branch's liquidity resources are managed by the treasurer. Liquidity is managed on a daily basis by treasury function. ALCO is ultimately responsible for overseeing liquidity risk that the Branch is able to take and ensure that there is a robust liquidity management process in place.

The Branch's liquidity risk management framework requires limits to be set for prudent liquidity management, the limits and internal targets mainly include:

- Net intragroup balance
- 3rd party liquid assets
- Liquidity ratios
- Loan to deposit ratio
- Dailv stress test (S2)
- Liquidity Coverage Ratio Prime

All limits and internal targets are reviewed at least annually and more frequently if required, to ensure that they remain relevant to current market conditions and business strategy. These limits and targets are monitored and reviewed by ALCO on a regular basis. Any limit excess will be escalated under a delegated authority structure and reviewed by ALCO and the Head Office. A Contingency Funding and Liquidity Plan (CFP) playbook is in place for Hong Kong, on a total country basis, which lays out the trigger points and actions in the event of liquidity crisis to ensure that there is an effective response by senior management in case of such an event.

The Branch's securities holdings are mainly in government securities that can be liquidated, repurchased or used as collateral in the event of liquidity stress.

# CITIBANK, N.A. (WORLDWIDE CONSOLIDATION OF CITIBANK, N.A. AND ITS SUBSIDIARIES)

# ADDITIONAL INFORMATION

Figures in US\$ millions		At December 31 2016		30 3
Capital and Capital Adequacy	Advanced	Standardized	Advanced	Standardized
	Approaches	Approach	Approaches	Approach
Tier 1 Capital	126,465	126,645	128,824	128,824
Total Capital	138,821	150,291	140,147	151,297
Tier 1 Capital Ratio	12.99%	12.63%	13.88%	12.60%
Total Capital Ratio	14.25%	15.01%	15.10%	14.80%
Stockholder's Equity	144,298	144,298	148,892	148,892
Total Risk Weighted Assets	973,933	1,001,016	928,187	1,022,500

The capital components and ratios are calculated under the final U.S. Basel III Rules, reflecting transition arrangements.

Based on the "Collins Amendment" of the Dodd-Frank Act, Citibank N.A., as an Advanced Approaches banking organization, is required to publicly report the lower of the capital ratios calculated under Advanced Approaches RWA and Standardized Approach RWA starting on January 1, 2015.

Figures in US\$ millions	At December 31 2016	At June 30 2016
Other Regulatory Financial Information		
Total Assets	1,349,581	1,365,660
Total Liabilities	1,204,776	1,216,220
Total Advances (Net of Allowances for Loan Losses)	576,891	586,129
Total Deposits (including those from banks)	942,808	947,268

Figures in US\$ millions	For the year ended December 31, 2016	For the year ended December 31, 2015
Pre-tax Profit	18,817	19,936

# CITIGROUP INC. (THE ULTIMATE HOLDING COMPANY OF CITIBANK, N.A.)

# ADDITIONAL INFORMATION

Figures in US\$ millions	At Decen 201		At June 30 2016	
Capital and Capital Adequacy	Advanced	Standardized	Advanced	Standardized
	Approaches	Approach	Approaches	Approach
Tier 1 Capital	178,387	178,387	181,282	181,282
Total Capital	202,146	214,938	206,144	218,860
Tier 1 Capital Ratio	15.29%	15.84%	15.05%	15.71%
Total Capital Ratio	17.33%	19.08%	17.12%	18.96%
Stockholder's Equity	225,120	225,120	231,888	231,888
Total Risk Weighted Assets	1,166,764	1,126,314	1,204,408	1,154,193

The capital components and ratios are calculated under the final U.S. Basel III Rules, reflecting transition arrangements.

Based on the "Collins Amendment" of the Dodd-Frank Act, Citi, as an Advanced Approaches banking organization, is required to publicly report the lower of the capital ratios calculated under Advanced Approaches RWA and Standardized Approach RWA starting on January 1, 2015.

Other Regulatory Financial Information	At December 31 2016	At June 30 2016
Total Assets	1,792,077	1,818,771
Total Liabilities	1,565,934	1,585,750
Total Advances (Net of Allowances for Loan Losses)	612,309	621,211
Total Deposits (including those from banks)	929,406	937.852
	,	

Figures in US\$ millions	For the year ended December 31, 2016	For the year ended December 31, 2015
Pre-tax Profit	21,477	24,826